

(SCHEME OF EXAMINATIONS)

Scheme of Programme Code: 039 Programme Name: MASTER OF BUSINESS ADMINISTRATION SchemeID: 410392017001 Sem./Year: 03 SEMESTER
Institution Code: 123 Institution: DELHI INSTITUTE OF ADVANCED STUDIES

S.No.	Paper ID	Code	Subject	Credit	Type	Exam	Mode	Kind	Minor	Major	Max. Marks	Pass Marks
01	39201	MS201	SUMMER TRAINING REPORT	4	PRACTICAL	UES	COMPULSORY	MANDATORY	40	60	100	40
02	39203	MS203	MANAGEMENT OF INTERNATIONAL BUSINESS	4	THEORY	UES	COMPULSORY	DROPPABLE	25	75	100	40
03	39205	MS205	INFORMATION SYSTEMS MANAGEMENT	4	THEORY	UES	COMPULSORY	DROPPABLE	25	75	100	40
04	39207	MS207	ENTERPRENEURSHIP DEVELOPMENT	4	THEORY	UES	COMPULSORY	DROPPABLE	25	75	100	40
05	39209	MS209	BUSINESS SIMULATION AND GAMES	2	PRACTICAL	NUES	COMPULSORY	DROPPABLE	--	100	100	40
06	39211	MS211	CONSUMER BEHAVIOUR	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
07	39213	MS213	SALES AND DISTRIBUTION MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
08	39215	MS215	INTERNATIONAL MARKETING	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
09	39217	MS217	SERVICES MARKETING	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
10	39219	MS219	CUSTOMER RELATIONSHIP MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
11	39221	MS221	INTERNATIONAL FINANCIAL MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
12	39223	MS223	FINANCIAL MARKETS AND INSTITUTIONS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
13	39225	MS225	SECURITY ANALYSIS AND INVESTMENT MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
14	39227	MS227	CORPORATE TAX PLANNING	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
15	39229	MS229	FINANCIAL ECONOMETRICS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
16	39231	MS231	COMPENSATION MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
17	39233	MS233	INDUSTRIAL RELATIONS AND LABOUR LAWS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
18	39235	MS235	TRAINING AND DEVELOPMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
19	39237	MS237	PERFORMANCE MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
20	39239	MS239	TALENT MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
21	39241	MS241	SYSTEMS ANALYSIS AND DESIGN	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
22	39243	MS243	ENTERPRISE SYSTEMS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
23	39245	MS245	NETWORK APPLICATIONS AND MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
24	39247	MS247	DATABASE MANAGEMENT SYSTEMS	2	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
25	39249	MS249	INFORMATION SECURITY MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40

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26	39251	MS251	INTERNATIONAL BUSINESS ENVIRONMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
27	39253	MS253	EXPORT-IMPORT POLICIES, PROCEDURES AND DOCUMENTATION	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
28	39255	MS255	WTO AND INTELLECTUAL PROPERTY RIGHTS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
29	39257	MS257	INTERNATIONAL ECONOMICS	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
30	39259	MS259	INTERNATIONAL BUSINESS NEGOTIATION	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
31	39261	MS261	DATABASE MANAGEMENT SYSTEMS LAB.	1	PRACTICAL	UES	ELECTIVE	DROPPABLE	40	60	100	40

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01	39201	MS201	SUMMER TRAINING REPORT	4	PRACTICAL	UES	COMPULSORY	MANDATORY	40	60	100	40
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05	39209	MS209	BUSINESS SIMULATION AND GAMES	2	PRACTICAL	NUES	COMPULSORY	DROPPABLE	--	100	100	40
06	39211	MS211	CONSUMER BEHAVIOUR	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
07	39213	MS213	SALES AND DISTRIBUTION MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
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13	39225	MS225	SECURITY ANALYSIS AND INVESTMENT MANAGEMENT	3	THEORY	UES	ELECTIVE	DROPPABLE	25	75	100	40
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