

(SCHEME OF EXAMINATIONS)

Scheme of Programme Code: 039 Programme Name: MASTER OF BUSINESS ADMINISTRATION SchemeID: 410392015001 Sem./Year: 03 SEMESTER
Institution Code: 166 Institution: UNIVERSITY SCHOOL OF MANAGEMENT STUDIES

| S.No. | Paper ID | Code | Subject | Credit | Type | Exam | Mode | Kind | Minor | Major | Max. Marks | Pass Marks |
|-------|----------|-------|--|--------|-----------|------|------------|-----------|-------|-------|------------|------------|
| 01 | 39201 | MS201 | SUMMER TRAINING REPORT | 4 | PRACTICAL | UES | COMPULSORY | DROPPABLE | 40 | 60 | 100 | 40 |
| 02 | 39203 | MS203 | MANAGEMENT OF INTERNATIONAL BUSINESS | 4 | THEORY | UES | COMPULSORY | DROPPABLE | 25 | 75 | 100 | 40 |
| 03 | 39205 | MS205 | INFORMATION SYSTEMS MANAGEMENT | 4 | THEORY | UES | COMPULSORY | DROPPABLE | 25 | 75 | 100 | 40 |
| 04 | 39207 | MS207 | ENTREPRENEURSHIP AND SMALL BUSINESS MANAGEMENT | 4 | THEORY | UES | COMPULSORY | DROPPABLE | 25 | 75 | 100 | 40 |
| 05 | 39209 | MS209 | CONSUMER BEHAVIOUR | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 06 | 39211 | MS211 | SALES AND DISTRIBUTION MANAGEMENT | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 07 | 39213 | MS213 | INTERNATIONAL MARKETING | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 08 | 39215 | MS215 | SERVICES MARKETING | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 09 | 39217 | MS217 | INTERNATIONAL FINANCIAL MANAGEMENT | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 10 | 39219 | MS219 | FINANCIAL MARKETS AND INSTITUTIONS | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 11 | 39221 | MS221 | SECURITY ANALYSIS AND INVESTMENT MANAGEMENT | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 12 | 39223 | MS223 | CORPORATE TAX PLANNING | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 13 | 39225 | MS225 | COMPENSATION MANAGEMENT | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 14 | 39227 | MS227 | INDUSTRIAL RELATIONS AND LABOR LAWS | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 15 | 39229 | MS229 | TRAINING AND DEVELOPMENTS SYSTEMS AND PRACTICES | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 16 | 39231 | MS231 | PERFORMANCE MANAGEMENT | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 17 | 39233 | MS233 | SYSTEMS ANALYSIS AND DESIGN | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 18 | 39235 | MS235 | ENTERPRISE RESOURCE PLANNING | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 19 | 39237 | MS237 | NETWORK APPLICATIONS AND MANAGEMENT | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 20 | 39239 | MS239 | DATABASE MANAGEMENT SYSTEMS | 2 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 21 | 39241 | MS241 | INTERNATIONAL BUSINESS ENVIRONMENT | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 22 | 39243 | MS243 | EXPORT, IMPORT POLICIES, PROCEDURES, AND DOCUMENTATION | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 23 | 39245 | MS245 | WTO AND INTELLECTUAL PROPERTY RIGHTS | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 24 | 39247 | MS247 | INTERNATIONAL ECONOMICS | 3 | THEORY | UES | ELECTIVE | DROPPABLE | 25 | 75 | 100 | 40 |
| 25 | 39251 | MS251 | DATABASE MANAGEMENT SYSTEMS LAB. | 1 | PRACTICAL | UES | ELECTIVE | DROPPABLE | 40 | 60 | 100 | 40 |

